

Wagner Greenhouses 2010 Cyclamen Prefinished Pots Program

Prefinished Cyclamen ships July 2010 to December 2010.

Every plant that leaves Wagner Greenhouses carries with it the evidence of our dedication to producing top quality products. Cyclamen are a particularly special class of products for us due to the long crop time and the very specialized culture required to produce healthy plants. In addition to our cyclamen liners, Wagners produces prefinished cyclamen in four inch pots. Compared to using liners, the use of prefinished cyclamen will reduce crop time by 50% or more. For minis, growers simply force the blooms already emerging from the foliage. Plants are ready to sell in as little as three weeks. For standards, the prefinished pots are transplanted into six inch pots. After about eight weeks, a beautiful plant has filled the pot and is showing great color. The shorter finish time afforded by our prefinished cyclamen brings several distinct advantages. First, the reduced finish time helps growers produce an early holiday crop while avoiding the heat of summer production. Second, the reduced finish time minimizes the complications that can arise from growing a long crop. Third, with lower quantities per variety than in liner trays, growers can offer a wider assortment of colors or simply tailor their crop size to better fit their needs. Whichever reason makes our prefinished cyclamen the right choice for you, we look forward to helping you achieve your best crop possible.



Packing

Boxes

4" pots are packed 14 to a tray and shipped one tray per box.

	<i>Standard Box</i>	<i>Courier Box*</i>
Dimensions	22"x11"x 9"	23"x24"x18"
Weight	11.25 lbs.	51 lbs.

* Courier box is four standard boxes inserted into a larger overlap box to reduce tumbling in handling.

Customer Owned Carts

Customers may drop off their own carts prior to scheduled pickup date. Ownership labels must be on each cart and the carts must be clear of all plant debris.

Wagner Owned Carts

Sanitized carts may be used for deliveries to customers able to handle and unload at the time of delivery as temperatures permit. Our ability to drop carts for an extended period of time depends on the truck's route.

General Information

Plants are grown at five pots per square foot.
Order in multiples of 14 pots per variety.

Certifications

Wagners is in compliance with the provisions of the Domestic Japanese Beetle Harmonization Plan. Inspections and/or other documentation from a certified agency are available.

Shipping Options

All product is shipped F.O.B. Destination, Freight Prepaid and Added to the Invoice. Consignees hold responsibility for additional shipping charges, including delivery charges from an airport. Shipping zones are defined by ZIP code and conform to FedEx's shipping zones for Minneapolis, MN. Zone A generally includes Ship-to's within 400 miles. Zone B includes all other serviceable locations.

To Door Delivery

FedEx Second Day Service
delivery by 4:30 P.M. second business day to most areas.

FedEx Priority Overnight Service

Most ZIP codes delivered by 10:30 A.M. the next day.

FedEx Standard Overnight Service

Most ZIP codes delivered by 3:00 P.M. the next day.

FedEx LTL (Less Than Truckload) Freight from MSP (FedEx Freight)

Shrink-wrapped pallets. Ship-to locations beyond 400 mile radius qualify for two day delivery. Ship-to locations within 400 mile radius qualify for next day delivery.

LTL from MSP (Grower or Contracted Truck)

Boxed or pallet rack delivery to door. Requires pooled orders.

Grower or Contracted Truck TL (Truck load)

Boxed delivery to door for Zone B only

FedEx LTL From Hub

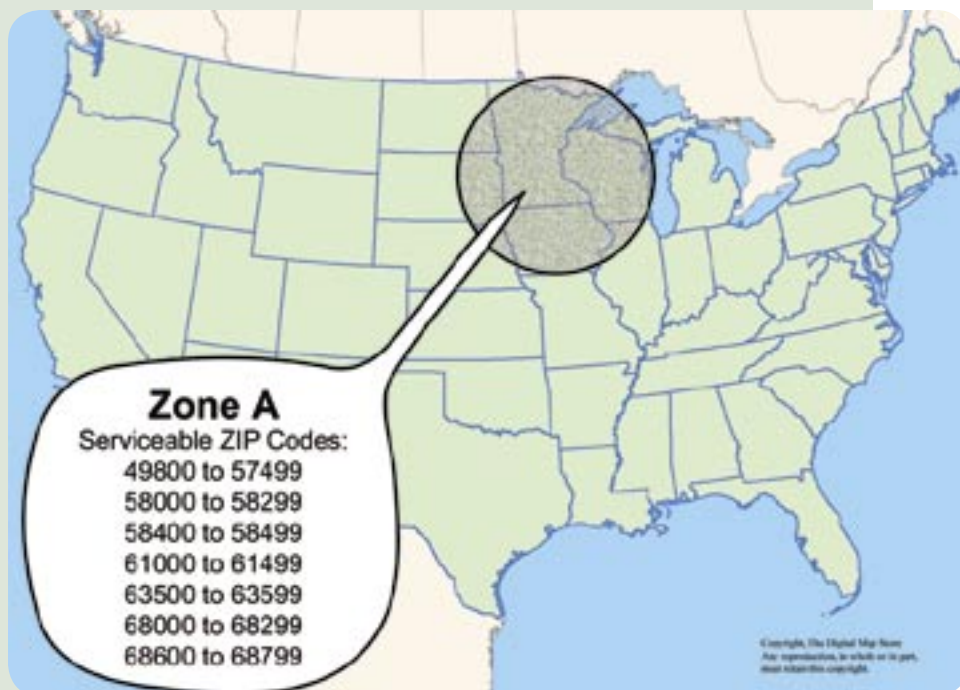
Grower truck drop at hub followed by next day FedEx LTL delivery before 5:00 P.M. Requires pooled orders.

Grower Truck

Racked (cart or tower) or boxed delivery is available for orders that can be pooled within a region. Ship-to's must accommodate a 53 ft. trailer. Wagners retains the right to re-route truck orders without notice; please specify an alternate shipping method preference for instances when Grower Truck is unavailable.

Regional Courier

Spee Dee service available in Zone A.



To Nearest Airport Delivery

Phone On Arrival delivery to nearest major airport. If a local trucking company is contracted to provide delivery from the airport at an additional charge paid by consignee, please provide the trucking company name and contact information to allow proper preparation of waybills.

Customer Pickup

Pickup times scheduled in advance with Wagner's Shipping Department.