

Wagner Greenhouses 2010 Florist Liner Program

Cyclamen ships year round.

All other product ships January 4, 2010 through November 19, 2010.

Every young plant that leaves Wagner Greenhouses carries with it the evidence of our dedication to producing top quality products to help your season get a great start. We start by working closely with your sales person to insure accurate order entry. We test every seed lot that comes through our doors to avoid surprises during production. We sow to order, and grow the plants under carefully controlled conditions, with a staff skilled at manipulating fertilizer, moisture and temperature to achieve ideal plant growth. Our picture of an ideal plant includes short hypocotyls, well developed roots and compact top growth, all with minimal chemical use. We then ship the young plants to arrive in good condition on the date you expect. After shipping, we continue to support our product with technical expertise. Your success is important to us, and we are dedicated to helping you achieve it.

Tray Specifications

All trays measure 10.5" x 20.75" and are patched to 100% fill.

288 cell trays sold as 275, octagonal cells (CE compliant, Blackmore)

162 cell trays sold as 155, square cells (T.O. Plastics)

144 cell trays sold as 140, octagonal cells (Landmark)

105 cell trays sold as 102, octagonal cells (Landmark)

72 cell trays sold as 70, round cells (Blackmore)

50 cell trays sold as 50, octagonal cells (Blackmore)

Certifications

Wagners is in compliance with the provisions of the Domestic Japanese Beetle Harmonization Plan. Inspections and/or other documentation from a certified agency are available.

Packing

Boxes

Boxes are constructed with recyclable, moisture resistant corrugation:

5 trays per box for 288 cell size

4 trays per box for 162 cell size

4 trays per box for 144 cell size

4 trays per box for 105 cell size

3-4 trays per box for 72 cell size

3 trays per box for 50 cell size

<u>Regular Packing</u>	<i>Standard Box</i>	<i>Courier Box*</i>
Dimensions	22"x12"x14"	22"x23"x14"
Weight	20 lbs.	40 lbs.

<u>Insulated Packing</u>	<i>Standard Box</i>	<i>Courier Box*</i>
Dimensions	23"x13"x15"	23"x25"x15"
Weight	23 lbs.	46 lbs.

* Courier box is two standard boxes inserted into a larger overlap box to reduce tumbling in handling.

Pallet Towers

This reusable rack system is made using corner angles stapled to a wood frame structure. Ends are sealed with corrugated board and/or shrink wrap. Packing allows for more open air flow to trays and the ability to fork lift large quantities into receiving areas and/or trucks with minimal handling. Dimensions: 40"x 48"x 78" high.

<i>Approximate trays per pallet</i>	<i>Approximate Gross Weight</i>
81 - 162	50 lbs + 4 lbs per tray

Customer Owned Carts

Customers may drop off their own carts prior to scheduled pickup date. Ownership labels must be on each cart and the carts must be clear of all plant debris.

Wagner Owned Carts

Sanitized carts may be used for deliveries to customers able to handle and unload at the time of delivery as temperatures permit. Our ability to drop carts for an extended period of time depends on the truck's route.

Shipping Options

All product is shipped F.O.B. Destination, freight prepaid and added to the invoice. Consignees hold responsibility for additional shipping charges, including delivery charges from an airport. Shipping zones are defined by ZIP code and conform to FedEx's shipping zones for Minneapolis, MN. Zone A generally includes Ship-to's within 400 miles. Zone B includes all other serviceable locations.

To Door Delivery

FedEx Priority Overnight Service

Most ZIP codes delivered by 10:30 A.M. the next day.

FedEx Standard Overnight Service

Most ZIP codes delivered by 3:00 P.M. the next day.

FedEx Second Day Service

Delivery by 4:00 P.M. second business day to most areas

LTL from MSP (Grower or Contracted Truck)

Boxed or pallet rack delivery to door. Requires pooled orders.

FedEx LTL From Hub

Grower truck drop at hub followed by next day FedEx LTL delivery before 5:00 P.M. Requires pooled orders.

Grower or Contracted Truck TL (Truck load)

Boxed delivery to door for Zone B only

Grower Truck

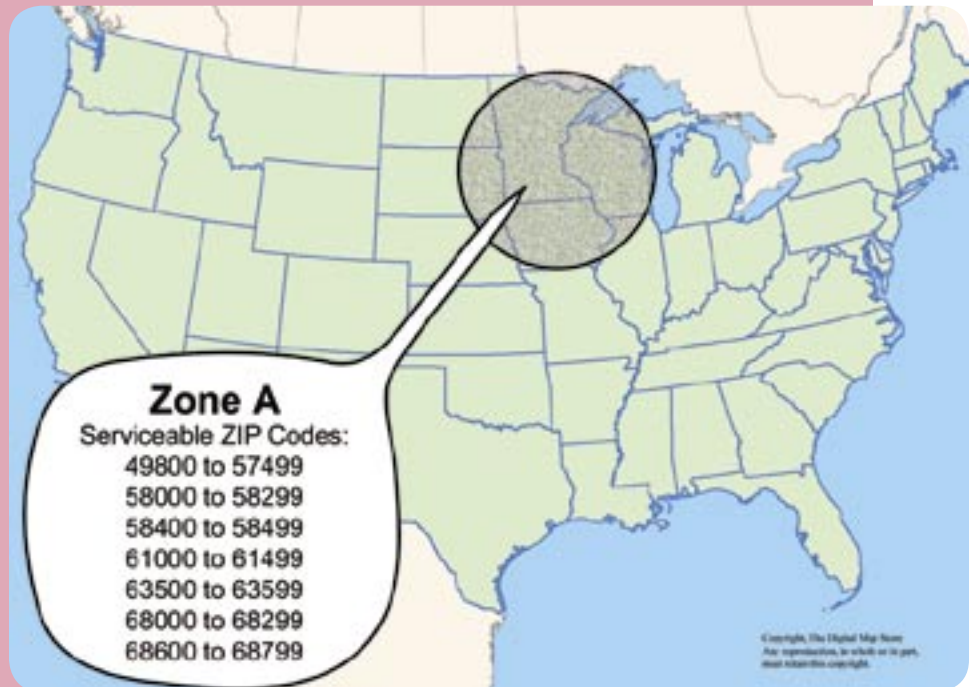
Racked (cart or tower) or boxed delivery is available for orders that can be pooled within a region. Ship-to's must accommodate a 53 ft. trailer. Wagners retains the right to re-route truck orders without notice; please specify an alternate shipping method preference for instances when Grower Truck is unavailable.

Regional Courier

Spee Dee service available in Zone A.

To Nearest Airport Delivery

Phone On Arrival delivery to nearest major airport. If a local trucking company is contracted to provide delivery from the airport at an additional charge paid by consignee, please provide the trucking company name and contact information to allow proper preparation of waybills.



Customer Pickup

Pickup times scheduled in advance with Wagner's Shipping Department.